

*Executive Board Meeting*  
*September 14, 2017*  
*6:00 pm*

Board Members Present: Mike Webster, Lee Coates, Laurel Dickman, Matthew Hafley, Catherine Willis, Doug Penix, Patsy Fegenbush, Shawn King, Staci Hunt Ramsey, Melony Stambaugh, Matt Sorrell, Alecia Hunt

Board Members not present: Ryan Royse

Mike Webster called the meeting to order at 6pm

Mike started reviewing the financials. We have already made most of our capital expenditures for the year, which is why FY 17 looks a bit off at this point. The amount of capital needs the band has illustrates the need to fundraise.

Assistant Director Adam Proctor joined the meeting at 6:05, so the floor was promptly turned over to him. He and Mr. Craig felt that Saturday's performance went really well. Adam joined the meeting for the purpose of discussing the roughly \$6,000 earned from the spring 2017 that is currently marked as restricted use for the purpose of purchasing new lockers/instrument storage. Adam noted that lockers are a great idea but they are very expensive, and there are a lot of other higher priority things that will more directly impact the kids' actual playing and performance. Mr. Elliott's old office is now low brass storage. The office next to the low brass storage is drum room- many of the drums don't have cases. We need about 18 cases; they will cost roughly \$100/case with a lifelong warranty.

Adam showed a (HGTV-worthy!) digital design of the proposed storage configuration for the closet spaces. What he would like to do:

- Purchase a percussion cabinet for \$1700 plus \$300 to ship from Columbus.
- We can build the rest on our own using 2 x 4s and sheets.
- Total estimate is about \$4500 including the drum cases, the percussion cabinet, and the lumber for building further shelving and storage.

Adam Proctor and Joe Craig would like to use the \$6,000 from the raffle proceeds to take care of what we already own. We also have other capital needs, such as stackable, moveable chairs, another stand rack, and instrumental needs that are also shorter- term goals for which capital funds could be used. The board felt their request was reasonable- particularly since the school board has mandated that lessons will no longer be offered at Ryle (which used to necessitate the band room to be almost always unlocked and accessible), we can now lock the band room when a director is not present. Thus, the instruments will be more secure and lockable instrument storage for all students should no longer be needed.

After Adam departed the meeting to return to rehearsal, Lee Coates brought up the fact that since the \$6,000 is currently restricted for the purpose of locker purchases, we need to make a motion to change the assignment in order to accommodate Mr. Proctor and Mr. Craig's request. Lee made a motion to present to the association that we are going to change the assignment of the restricted funds- as well as use the \$18K budgeted for this year- from locker purchase to capital needs. Laurel Dickman seconded the motion. Motion approved unanimously.

Mike resumed the financial discussion. After finishing the review, we are about \$6,000 over where we were this time last year, and are in good financial shape. Lee and Mike are both actively involved with monitoring Quick Books.

Laurel Dickman offered the fundraising update. Lisa Wyman is coordinating What's for Dinner? Wednesday. We will be getting cow calendars to sell at RTOB. We will be kicking off a product sale at the beginning of October. Beth Webster and Denise Coop are in charge of the product sale. There is a representative for the product sale coming to school to talk to the kids on October 2. Big bags of gummy bears are one of the incentives for the kids. Discussing additional incentives- Beth and Denise coming up with a plan/budget and can distribute it to the board within the next week. Matt Sorrell mentioned that Mr. Kidwell took the top sellers for dinner at a fundraiser at the middle school, so perhaps Mr. Proctor and Mr. Craig might consider offering that as an incentive, as well.

Shawn King offered the bingo update. November 4 we will be back full time and offering trainings for people before each evening, particularly on computers. Netted \$900 last weekend during the Beechwood competition.

Matthew Hafley gave the concessions update. Concessions is a continued need. We currently have 9 positions open for game tomorrow and then 9 on Saturday.

RTOB update- Doug Penix. Sponsorships: \$11,400; \$9200 is cash. Spirit Ads: \$3800. \$15200 in total sponsorships. All trophies are sponsored at over 2000. 91 empty volunteer slots; 14 tables. 10 bands coming. Band guides lined up. Ideally need 160 total volunteers to pull it off before they have to start shifting people around to cover critical spots; hope to get more signed up at the special meeting of the association tonight.

We have the opportunity to enter a lottery to purchase a block of tickets for state finals. Mr. Craig very much wants us to do this. Discussion ensued as to how to do it fairly; Laurel Dickman suggested putting a volunteer list on Charms. People can sign up, and Charms will retain the sign up order for us should we have to make cuts. Seems to be the fairest option for families, especially since everyone has access to Charms.

Melony Stambaugh offered the competition food update. Food at Beechwood went well. Melony will have radio this weekend so she can communicate to the pit crew and other leaders when the meal is ready, or if she has any other needs.

Mike Webster asked for motion to adjourn. Catherine Willis motioned to adjourn, Shawn King seconded the motion. Meeting adjourned.